# Part 2

# Revenue

States claim that the most immediate cause of strife in state budgets is current and anticipated drops in revenue. No doubt, a drop in economic activity will cause state revenue growth to falter. Whether revenues actually fall is the question. Additionally, it is instructive to look at revenue collections prior to the economic downturn. Just as we look at the prior decisions of other companies and sectors appealing for a federal bailout, it is important to look at the past history of state budgets. Are the states experiencing an extraordinary shock outside of their control, or did they succumb to their own excess?

There are many ways to look at state revenue. One could look at total state revenue, general fund revenue or tax revenue for different parts of the story. We present all of it. As the following graphs and tables show, state revenues grew substantially between 2002 and 2008 at a rate greatly exceeding the rate of population growth and inflation. In those years states':

- Total revenue grew 48%
- General revenue grew 42%
- Transfers from the federal government grew 33%
- Sales tax revenues grew 32%
- Personal income tax revenues grew 43%
- Corporate income tax revenues grew 102%
- Average population and inflation grew 25%.

And these calculations *include* the dip in revenues in 2008 due to the recession. In 2007 total state revenues exceeded \$2,000,000,000 (\$2 trillion), nearly double the \$1,097,000,000,000 (\$1.097 trillion) they were in 2002, before falling substantially to \$1,619,000,000,000 (\$1.619 trillion) in 2008.

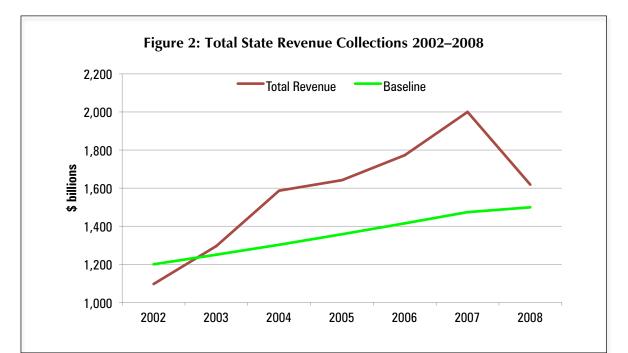
Put another way, states overall had increased revenue by \$563,000,000,000 (\$563 billion) more than justified by inflation and population growth. Even after the recession began in 2008, they were still taking in \$182,000,000,000 (\$182 billion) more than they needed to cover population growth and inflation since 2002.

Let's put this in personal finance terms. In 2002, you come out of the recession with a job that pays you \$50,000 a year. Over the next six years you receive cost-of-living adjustments from your

employer so you can maintain your lifestyle. In 2007, you are earning \$60,500, before the recession of 2008 causes your employer to cut everyone's salaries by 10% to avoid more layoffs, putting your salary back to \$54,450. But your neighbor "state government," however, saw his salary grow to a stunning \$90,500 and even the recession only knocked him back to \$74,000—36% better off than you!

## A. Total Revenue

*Total Revenue* is the aggregate number of state resources, encompassing all the resources available to a state. This includes all tax revenue, money from the federal government, income from various trust funds, earnings from investments, and even state employee contributions to pension systems. It reflects every dollar available to state governments.



Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference
1	Alaska	5,018,805	16,027,757	219%
2	Wyoming	2,769,606	6,481,408	134%
3	Colorado	12,478,045	26,521,512	113%
4	Texas	60,386,905	119,140,582	97%
5	Massachusetts	26,885,248	51,759,773	93%
6	Utah	8,467,827	15,243,424	80%
7	New Jersey	32,709,241	55,046,270	68%
8	Louisiana	18,093,632	30,307,726	68%
9	North Dakota	3,016,825	5,018,609	66%
10	Georgia	24,846,501	41,266,892	66%
11	North Carolina	31,523,608	51,421,057	63%

Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference
12	Arizona	17,297,726	27,697,541	60%
13	Montana	4,033,180	6,402,859	59%
14	Hawaii	5,868,714	9,298,617	58%
15	Idaho	4,487,672	7,107,284	58%
16	Vermont	3,259,608	5,148,584	58%
17	Pennsylvania	46,164,524	71,492,127	55%
18	Washington	23,813,123	36,644,997	54%
19	Virginia	23,576,891	36,233,002	54%
20	Nevada	6,888,159	10,438,720	52%
21	Ohio	43,787,987	65,860,064	50%
	United States	1,097,045,283	1,619,325,776	48%
22	Arkansas	10,247,487	15,106,880	47%
23	New Mexico	8,746,253	12,892,523	47%
24	Mississippi	11,052,453	16,278,166	47%
25	Indiana	20,116,042	29,114,836	45%
26	Oklahoma	13,133,991	18,810,187	43%
27	lowa	11,130,351	15,939,920	43%
28	Tennessee	17,951,931	25,699,084	43%
29	Florida	48,489,136	69,229,431	43%
30	Illinois	41,094,791	58,524,149	42%
31	Delaware	4,682,495	6,658,241	42%
32	New York	104,533,614	147,340,334	41%
33	Nebraska	6,001,930	8,387,599	40%
34	Kansas	9,694,312	13,541,510	40%
35	South Carolina	16,996,797	23,595,393	39%
36	Maine	5,451,423	7,551,956	39%
37	Rhode Island	4,891,253	6,691,311	37%
38	Maryland	20,787,889	28,422,851	37%
39	New Hampshire	4,636,375	6,291,580	36%
40	California	151,245,388	201,069,818	33%
41	Minnesota	22,438,505	29,707,313	32%
42	Missouri	19,085,356	25,243,465	32%
43	Kentucky	16,072,899	20,581,938	28%
	Baseline	N/A	N/A	25%
44	Connecticut	16,993,167	20,929,756	23%
45	Wisconsin	20,874,265	25,643,589	23%
46	Alabama	14,942,192	18,353,637	23%
47	West Virginia	9,130,217	10,853,751	19%
48	South Dakota	2,500,028	2,910,381	16%
49	Oregon	14,815,282	17,138,166	16%
50	Michigan	43,935,634	42,259,206	-4%

In 2002, total state revenue was just over \$1 trillion (\$1,097,000,000,000). In 2008, this figure had risen to almost \$1.7 trillion (\$1,619,325,776,000), a 48% growth rate, nearly twice the rate of population growth and inflation.

Indeed the rate of total revenue growth exceeded the baseline in 43 states. Only Michigan saw a fall in total revenue. Alaska, Wyoming and Colorado experienced triple-digit growth in total revenue.

## **B. General Fund Revenue**

Some may argue, however, that total revenue isn't the appropriate focus. Some portion of the revenue is out of the direct control of elected officials, so it doesn't truly reflect the choices they've faced or the decisions they have made. The *general fund* is under the direct control of elected state officials and therefore more accurately reflects the day-to-day activities of state government. It funds all the programs we associate with states, e.g., education, Medicaid, road-building and DMVs. General fund revenue consists primarily of tax revenue and federal funds.

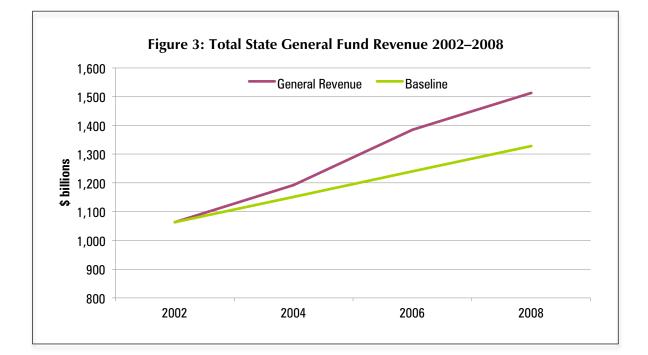


Table 2	Table 2: Individual State General Fund Revenue Growth, 2002–2008				
Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference	
1	Alaska	5,422,566	15,874,933	193%	
2	Wyoming	2,768,326	5,387,523	95%	
3	Arizona	15,860,392	27,087,538	71%	
4	Louisiana	17,658,826	29,869,122	69%	
5	North Dakota	2,868,404	4,655,088	62%	
6	New Mexico	8,478,045	13,713,205	62%	
7	Texas	61,979,817	99,020,859	60%	
8	Massachusetts	26,475,973	41,607,421	57%	
9	Idaho	4,375,145	6,764,195	55%	

Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference
10	Hawaii	6,042,317	9,301,983	54%
11	Nevada	6,167,176	9,398,456	52%
12	New Jersey	33,896,598	51,395,700	52%
13	Utah	8,623,370	13,018,521	51%
14	Vermont	3,229,227	4,856,967	50%
15	Mississippi	11,043,568	16,530,098	50%
16	Montana	3,721,242	5,490,621	48%
17	Kansas	9,179,259	13,504,781	47%
18	Delaware	4,474,046	6,565,092	47%
19	Virginia	24,842,981	36,142,162	45%
20	Indiana	20,010,507	29,043,689	45%
21	South Carolina	14,476,608	20,995,455	45%
22	Maryland	19,909,070	28,815,445	45%
23	North Carolina	29,972,482	43,097,343	44%
24	New York	92,896,789	133,009,806	43%
25	Tennessee	17,619,979	25,178,170	43%
	United States	1,062,627,836	1,513,361,538	42%
26	Florida	47,593,877	67,717,478	42%
27	Washington	22,775,123	32,257,919	42%
28	Oklahoma	12,761,043	17,979,653	41%
29	Georgia	26,114,056	36,784,634	41%
30	Arkansas	10,483,188	14,761,215	41%
31	Colorado	13,999,486	19,617,888	40%
32	Nebraska	5,987,028	8,357,739	40%
33	Alabama	15,986,065	21,974,194	37%
34	California	141,480,665	194,295,986	37%
35	Illinois	40,339,722	55,256,729	37%
36	lowa	11,025,846	15,013,513	36%
37	Ohio	40,232,128	54,681,803	36%
38	Minnesota	21,909,597	29,682,086	35%
39	Connecticut	15,381,824	20,837,566	35%
40	Maine	5,600,245	7,552,020	35%
41	West Virginia	8,052,506	10,751,555	34%
42	Rhode Island	4,835,556	6,387,409	32%
43	Kentucky	15,810,192	20,850,510	32%
44	Pennsylvania	46,544,216	61,150,215	31%
45	South Dakota	2,613,412	3,426,159	31%
46	New Hampshire	4,390,665	5,714,022	30%
47	Missouri	18,653,645	24,211,890	30%
	Baseline	N/A	N/A	25%
48	Wisconsin	22,874,127	27,976,030	23%
49	Michigan	40,886,394	49,151,148	20%
<del>4</del> 3 50	Oregon	14,304,517	16,648,004	16%

In 2002, state *general fund* collections were just over \$1 trillion (\$1,062,000,000,000). This figure had risen to \$1.51 trillion (\$1,513,000,000,000) in 2008, an increase of 42%.

Forty-seven states saw their general funds increase faster than inflation and population growth, with 15 states' general revenue growing more than twice as fast as the baseline.

#### 1) Intergovernmental Funds

More than a quarter of state general fund monies originate from the federal government in the form of *intergovernmental funds*. These funds support federal initiatives in education, build roads or support Medicaid systems, among other uses.

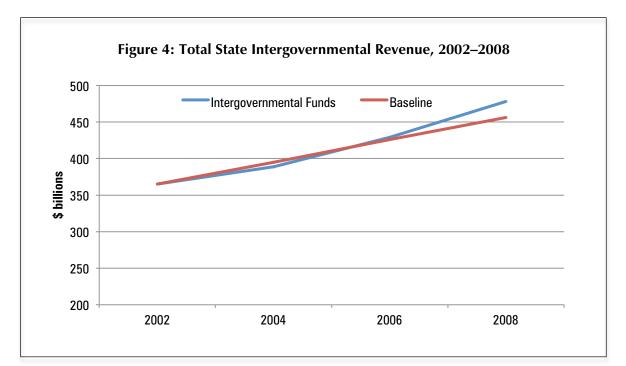


Table 3	Table 3: Individual State Intergovernmental Revenue Growth, 2002–2008				
Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference	
1	Louisiana	6,048,661	14,180,841	134%	
2	Wyoming	1,169,057	2,164,652	85%	
3	Massachusetts	5,430,664	10,047,618	85%	
4	Mississippi	4,534,595	7,718,794	70%	
5	Arizona	5,259,991	8,887,402	69%	
6	Texas	21,384,628	33,614,239	57%	
7	Hawaii	1,366,988	2,092,852	53%	
8	Georgia	8,610,629	13,090,193	52%	
9	New Mexico	2,854,626	4,322,241	51%	
10	Florida	13,140,984	19,876,444	51%	
11	Utah	2,278,767	3,441,961	51%	
12	Idaho	1,330,352	2,005,348	51%	

Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference
13	Delaware	923,253	1,335,675	45%
14	Alaska	1,556,466	2,190,854	41%
15	Nebraska	1,822,661	2,560,819	40%
16	Nevada	1,338,212	1,857,810	39%
17	Indiana	6,027,699	8,349,018	39%
18	Oklahoma	4,120,431	5,705,546	38%
10	Maryland	5,452,843	7,525,060	38%
20	Ohio	12,654,368	17,093,617	35%
				35%
21	Montana	1,426,854	1,919,126	
22	lowa	3,445,261	4,630,352	34%
23	Virginia	5,531,423	7,404,341	34%
24	North Carolina	10,201,721	13,650,362	34%
25	Minnesota	5,426,937	7,255,639	34%
	United States	335,433,606	446,478,718	33%
26	Maine	1,830,398	2,427,894	33%
27	Arkansas	3,429,099	4,533,851	32%
28	New Hampshire	1,389,386	1,830,369	32%
29	Washington	6,348,456	8,303,676	31%
30	Vermont	1,086,896	1,420,594	31%
31	Kentucky	5,121,235	6,630,599	29%
32	New Jersey	8,676,521	11,217,573	29%
33	South Carolina	5,434,346	7,018,905	29%
34	Illinois	11,435,066	14,739,992	29%
35	Colorado	3,865,825	4,961,599	28%
	Baseline	N/A	N/A	25%
36	Missouri	6,818,675	8,500,589	25%
37	New York	37,729,771	46,623,511	24%
38	Alabama	6,275,399	7,712,748	23%
39	Rhode Island	1,719,728	2,088,153	21%
40	Pennsylvania	13,733,507	16,512,258	20%
41	California	43,860,532	51,914,572	18%
42	North Dakota	1,043,094	1,233,474	18%
43	South Dakota	1,072,483	1,256,446	17%
44	Kansas	2,991,803	3,495,517	17%
45	Michigan	11,507,263	13,359,341	16%
46	Connecticut	3,769,239	4,344,898	15%
47	Tennessee	7,316,497	8,308,154	14%
48	West Virginia	2,899,197	3,274,439	13%
49	Wisconsin	7,030,842	7,013,591	0%
50	Oregon	5,710,277	4,835,171	-15%

In 2002, states received \$335 billion (\$335,000,000,000) in revenue from the federal government. In 2008, they received \$447 billion (\$447,000,000,000)—a 33% increase. Again this is significantly higher than the baseline, with federal funding to states in 2008 at \$22,000,000,000 more than needed to keep up with inflation and population growth. Given Hurricane Katrina, it is no surprise that Louisiana tops the list in growth of federal funding. But 11 other states saw more than 50% growth in federal funds between 2002 and 2008. Only Oregon saw a drop in federal funding, while Wisconsin stayed level.

#### 2) Taxes

About half of state general fund revenues come from *taxes*. In 2002, states collected \$535 billion in tax revenue. In 2008, they took in \$781 billion, an increase of 42%, or more than twice the rate of inflation and population growth, and an annual total of more than \$250 billion more in tax revenue.

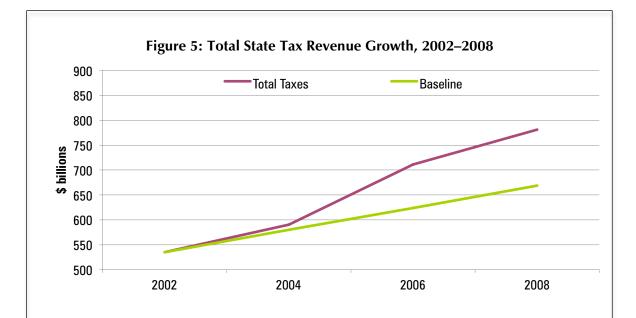


Table 4	Table 4: Individual State Total Taxes Growth, 2002–2008				
Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference	
1	Alaska	1,089,504	8,424,714	673%	
2	North Dakota	1,117,299	2,312,056	107%	
3	Wyoming	1,094,402	2,168,016	98%	
4	Montana	1,442,731	2,457,929	70%	
5	Vermont	1,518,479	2,544,163	68%	
6	New Jersey	18,328,814	30,616,510	67%	
7	Arizona	8,477,321	13,705,901	62%	
8	Idaho	2,271,075	3,651,917	61%	
9	Texas	28,662,395	44,675,953	56%	
10	New Mexico	3,628,055	5,645,649	56%	
11	Nevada	3,945,329	6,115,584	55%	
12	Utah	3,925,382	5,944,879	51%	
13	New York	43,262,137	65,370,654	51%	
14	California	77,755,376	117,361,976	51%	
15	Hawaii	3,420,671	5,147,569	50%	

Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference
16	Louisiana	7,356,936	11,003,870	50%
17	Kansas	4,808,361	7,159,748	49%
18	Connecticut	9,032,787	13,367,631	48%
19	Tennessee	7,797,681	11,538,430	48%
20	Massachusetts	14,822,592	21,908,599	48%
21	North Carolina	15,537,366	22,781,202	47%
	United States	535,191,161	780,689,445	46%
22	Indiana	10,200,590	14,916,295	46%
23	Arkansas	5,176,050	7,530,504	45%
24	Maryland	10,821,276	15,713,987	45%
25	Pennsylvania	22,135,537	32,123,740	45%
26	Virginia	12,781,149	18,408,276	44%
27	Mississippi	4,728,905	6,770,880	43%
28	Washington	12,628,567	17,944,925	42%
29	Illinois	22,474,774	31,891,497	42%
30	Florida	25,352,237	35,849,998	41%
31	Nebraska	2,992,522	4,228,800	41%
32	Oregon	5,163,687	7,278,717	41%
33	Oklahoma	6,052,680	8,484,227	40%
34	Maine	2,626,830	3,681,614	40%
35	Alabama	6,509,765	9,070,530	39%
36	Colorado	6,923,171	9,624,636	39%
37	South Carolina	6,087,792	8,455,463	39%
38	Minnesota	13,224,036	18,320,891	39%
39	lowa	5,006,251	6,892,026	38%
40	West Virginia	3,551,756	4,879,151	37%
41	South Dakota	976,596	1,321,368	35%
42	Delaware	2,173,600	2,930,955	35%
43	Georgia	13,772,147	18,183,117	32%
44	Ohio	20,130,415	26,373,813	31%
45	Rhode Island	2,127,609	2,761,356	30%
46	Wisconsin	11,813,831	15,088,662	28%
47	Kentucky	7,974,690	10,056,293	26%
48	Missouri	8,728,932	10,965,171	26%
	Baseline	N/A	N/A	25%
49	New Hampshire	1,897,021	2,257,977	19%
50	Michigan	21,864,052	24,781,626	13%

The robust growth in state tax revenue over this six-year period is only part of the story, however. It is interesting to note the pace of this growth: rising slowly out of the dot-com recession, increasingly rapidly and then beginning to taper off in advance of the general economic slowdown. But as Figure 5 shows, tax revenue growth was still robust early in the recession.

However, the decline in the rate of tax revenue growth ought to have sent a signal to state budget drafters. Instead, it appears that they looked beyond the data and assumed continuing strong

revenue growth. State budgets for fiscal year 2009, which were drafted in the last year analyzed here, 2008, called for an over 8% annual spending increase. There is little wonder that states had to make mid-year adjustments to their budgets in the middle of 2009, as the economy began to cool.

A quick look at sales, personal and corporate income tax collections over the same period shows this trend in even sharper relief.

Table 5: Total State Tax Revenue Growth by Category, 2002–2008					
Revenue Category 2002 Revenue (\$ thousands) 2008 Revenue (\$ thousands) Difference					
Corporate Income Tax	25,123,137	50,688,869	102%		
Personal Income Tax	185,646,573	266,355,603	43%		
General Sales Tax	1,478,125,601	4,566,546,439	32%		
Baseline	N/A	N/A	25%		

#### a. Personal Income Tax

Nationally, the personal income tax is the largest single component of state tax revenue, accounting for 36% of all tax collections. (Because nine states do not have an income tax, personal income tax's share of tax collections in states with an income tax is actually slightly higher than this.) Personal income tax's share of total taxes rose slightly over the six-year period. In 2002, personal income tax collections accounted for 35% of all state tax revenue.

In 2002, states collected \$185 billion in personal income taxes. By 2008, personal income tax collections had climbed to \$266 billion, an increase of 43%, well above the baseline rate, representing an annual increase of \$76 billion in revenue. Figure 6 shows the increasing rate of personal income tax revenue going into the recession.

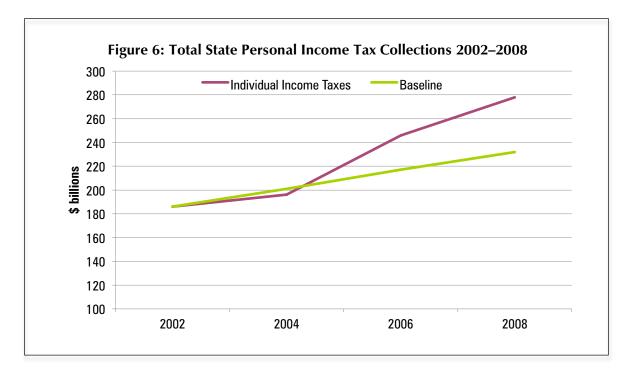


Table	6: Individual Stat	te Personal Income Tax Re	venue Growth, 2002–2008	}
Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference
1	Tennessee	146,293	290,986	99%
2	Connecticut	3,685,244	7,000,225	90%
3	New Jersey	6,836,992	12,605,545	84%
4	Louisiana	1,788,733	3,169,686	77%
5	Idaho	842,375	1,438,518	71%
6	California	33,046,665	55,745,970	69%
7	Montana	517,568	870,064	68%
8	New Hampshire	71,433	117,936	65%
9	Arizona	2,090,645	3,408,576	63%
10	Utah	1,605,310	2,593,129	62%
11	lowa	1,769,347	2,848,393	61%
12	North Dakota	199,590	317,249	59%
13	Kansas	1,854,848	2,944,851	59%
14	Massachusetts	7,912,934	12,496,142	58%
15	Mississippi	985,117	1,551,079	57%
16	Arkansas	1,513,221	2,344,876	55%
17	Pennsylvania	6,734,729	10,408,439	55%
18	Vermont	407,835	623,019	53%
19	Alabama	2,030,694	3,077,553	52%
20	North Carolina	7,265,242	10,993,927	51%
21	Virginia	6,710,771	10,114,833	51%
22	Nebraska	1,153,444	1,726,145	50%
23	Maryland	4,704,368	6,940,134	48%
24	West Virginia	1,034,665	1,518,746	47%
25	Colorado	3,475,760	5,067,981	46%
	United States	185,646,573	266,355,603	43%
26	New York	25,573,667	36,563,948	43%
27	Minnesota	5,443,355	7,777,259	43%
28	South Carolina	2,349,195	3,339,935	42%
29	Missouri	3,615,391	5,118,849	42%
30	Delaware	716,647	1,006,859	40%
31	Hawaii	1,111,590	1,544,835	39%
32	Illinois	7,471,385	10,320,239	38%
33	Indiana	3,540,819	4,837,524	37%
34	Georgia	6,487,638	8,845,476	36%
35	Oregon	3,674,962	4,968,791	35%
36	Maine	1,072,810	1,448,273	35%
37	Wisconsin	4,973,615	6,640,528	34%
38	Rhode Island	823,521	1,091,705	33%
39	Kentucky	2,678,330	3,483,138	30%
	Baseline	N/A	N/A	25%
40	New Mexico	982,891	1,213,522	23%
41	Oklahoma	2,286,110	2,787,445	22%
42	Ohio	8,335,554	9,847,506	18%
43	Michigan	6,125,270	7,181,055	17%

Table 6	Table 6: Individual State Personal Income Tax Revenue Growth, 2002–2008					
Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference		
44	Alaska	0	0	0%		
45	Florida	0	0	0%		
46	Nevada	0	0	0%		
47	South Dakota	0	0	0%		
48	Texas	0	0	0%		
49	Washington	0	0	0%		
50	Wyoming	0	0	0%		

Rank	State	Personal Income Tax (PIT)	Total Tax Revenues (\$ thousand)	Share of
		Revenues (\$ thousand)		Total Taxes
1	Oregon	32,649,363	46,102,999	71%
2	New York	202,926,167	368,603,508	55%
3	Massachusetts	68,838,915	127,275,565	54%
4	Virginia	58,687,640	110,073,681	53%
5	Colorado	28,018,531	55,612,129	50%
6	Georgia	52,600,980	110,817,688	47%
7	North Carolina	61,343,071	132,858,637	46%
8	Connecticut	35,790,533	78,764,528	45%
9	California	305,431,496	684,555,613	45%
10	Missouri	29,315,655	67,869,856	43%
11	Maryland	40,096,231	92,929,547	43%
12	Wisconsin	39,823,063	93,060,447	43%
13	Utah	14,228,162	34,075,438	42%
14	Minnesota	44,739,719	111,253,843	40%
15	Maine	8,782,417	22,271,656	39%
16	Ohio	64,130,460	162,989,017	39%
17	lowa	15,702,049	40,374,612	39%
18	New Jersey	65,162,950	169,488,417	38%
19	Kansas	15,717,957	41,066,437	38%
20	Rhode Island	6,743,159	17,691,007	38%
21	Nebraska	9,834,901	26,037,509	38%
22	Idaho	7,702,011	20,528,822	38%
23	South Carolina	19,120,100	51,467,058	37%
24	Montana	4,844,261	13,335,232	36%
	United States	1,575,901,025	4,566,546,439	35%
25	Oklahoma	17,505,861	49,813,628	35%
26	Delaware	6,141,543	17,953,366	34%
27	Indiana	29,040,996	88,778,487	33%
28	Kentucky	20,791,110	63,752,277	33%
29	Illinois	59,392,819	184,710,133	32%
30	Hawaii	9,356,028	30,434,052	31%
31	Pennsylvania	58,238,544	189,944,661	31%
32	Arkansas	13,128,254	44,379,065	30%

Table	Table 7: Individual State Personal Income Tax Share of Total Tax Revenue, 2008					
Rank	State	Personal Income Tax (PIT) Revenues (\$ thousand)	Total Tax Revenues (\$ thousand)	Share of Total Taxes		
33	West Virginia	8,507,364	29,287,501	29%		
34	Alabama	17,709,592	63,257,555	28%		
35	Louisiana	17,125,617	62,705,235	27%		
36	Michigan	44,477,239	163,129,572	27%		
37	Vermont	3,495,679	14,596,442	24%		
38	New Mexico	7,486,548	31,676,966	24%		
39	Arizona	19,215,332	89,512,971	21%		
40	Mississippi	8,448,535	39,439,927	21%		
41	North Dakota	1,764,743	10,644,167	17%		
42	New Hampshire	555,325	14,386,003	4%		
43	Tennessee	1,290,105	69,705,304	2%		
44	Alaska	0	28,187,919	0%		
45	Florida	0	225,564,785	0%		
46	Nevada	0	37,034,612	0%		
47	South Dakota	0	7,929,849	0%		
48	Texas	0	242,880,197	0%		
49	Washington	0	106,372,436	0%		
50	Wyoming	0	11,871,324	0%		

#### **b.** General Sales Taxes

General sales taxes are a large component of state tax revenue. In 2002, states collected \$179 billion in general sales taxes. By 2008, state sales tax collections had climbed 34%, more than one and half times the rate of inflation and population growth, to \$240 billion, and an annual increase in \$61 billion in revenue.

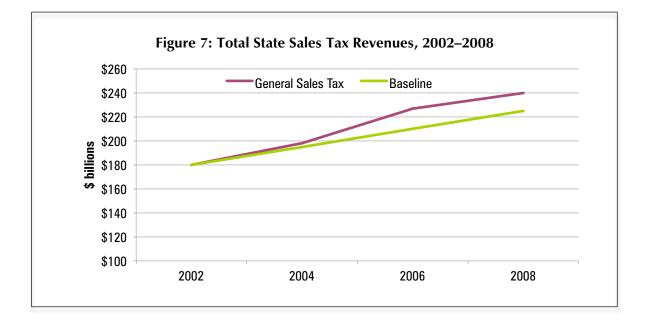


Table	8: Individual Sta	te Sales Tax Revenue Growt	h, 2002–2008	
Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference
1	Idaho	795,384	1,347,327	69%
2	Wyoming	445,479	744,371	67%
3	Hawaii	1,612,333	2,619,595	62%
4	North Dakota	335,613	530,078	58%
5	Vermont	214,746	338,941	58%
6	Indiana	3,798,490	5,738,829	51%
7	Arizona	4,283,681	6,433,468	50%
8	Florida	14,408,709	21,518,100	49%
9	Texas	14,559,504	21,668,972	49%
10	Louisiana	2,326,873	3,459,383	49%
11	New Jersey	5,996,839	8,915,515	49%
12	Nevada	2,070,013	3,077,433	49%
13	Tennessee	4,674,896	6,832,948	46%
14	New Mexico	1,337,321	1,949,768	46%
15	Arkansas	1,946,770	2,807,943	44%
16	Washington	7,904,003	11,344,622	44%
17	Nebraska	1,069,185	1,534,134	43%
18	North Carolina	3,740,715	5,269,929	41%
19	South Dakota	523,001	732,438	40%
20	Maryland	2,690,434	3,748,933	39%
21	Oklahoma	1,529,465	2,096,220	37%
	United States	179,665,257	240,415,097	34%
22	California	23,816,406	31,972,874	34%
23	Mississippi	2,340,474	3,135,390	34%
24	New York	8,607,718	11,294,737	31%
25	Utah	1,500,278	1,964,119	31%
26	Alabama	1,748,235	2,287,288	31%
27	South Carolina	2,335,170	3,051,608	31%
28	Virginia	2,799,526	3,656,789	31%
29	Maine	836,134	1,071,653	28%
30	Kansas	1,799,485	2,264,747	26%
	Baseline	N/A	N/A	25%
31	Kentucky	2,312,224	2,875,836	24%
32	Ohio	6,391,475	7,865,674	23%
33	Minnesota	3,741,390	4,550,838	22%
34	Colorado	1,901,972	2,312,731	22%
35	Pennsylvania	7,330,422	8,873,309	21%
36	Illinois	6,591,337	7,935,417	20%
37	Georgia	4,833,521	5,796,653	20%
38	Rhode Island	731,597	846,870	16%
39	Wisconsin	3,695,796	4,268,068	15%
40	West Virginia	962,756	1,109,822	15%
41	Missouri	2,854,718	3,228,274	13%
42	Massachusetts	3,695,874	4,098,089	11%
43	Michigan	7,784,308	8,225,599	6%

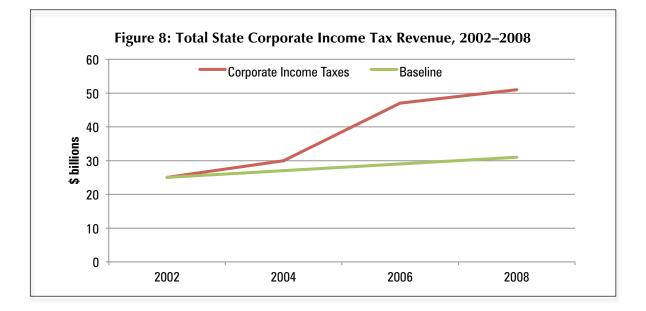
Table 8: Individual State Sales Tax Revenue Growth, 2002–2008					
Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference	
44	lowa	1,747,016	1,840,862	5%	
45	Connecticut	3,043,971	3,178,903	4%	
46	Alaska	0	0	0%	
47	Delaware	0	0	0%	
48	Montana	0	0	0%	
49	New Hampshire	0	0	0%	
50	Oregon	0	0	0%	

Rank	State	General Sales Tax Revenues	<b>Total Tax Revenues</b>	Share of Total
		(\$ thousand)	(\$ thousand)	Taxes
1	Washington	65,736,101	106,372,436	62%
2	Tennessee	42,101,220	69,705,304	60%
3	Florida	129,612,450	225,564,785	57%
4	South Dakota	4,393,519	7,929,849	55%
5	Nevada	18,873,760	37,034,612	51%
6	Texas	121,102,010	242,880,197	50%
7	Hawaii	14,974,567	30,434,052	49%
8	Mississippi	19,210,185	39,439,927	49%
9	Arizona	36,028,031	75,807,070	48%
10	South Carolina	19,992,498	51,467,058	39%
11	Indiana	34,265,851	88,778,487	39%
12	Arkansas	17,105,905	44,379,065	39%
13	Nebraska	9,964,714	26,037,509	38%
14	Idaho	7,506,202	20,528,822	37%
15	New Mexico	11,240,475	31,676,966	35%
16	Utah	12,066,091	34,075,438	35%
17	Kansas	14,260,512	41,066,437	35%
18	Michigan	55,727,771	163,129,572	34%
19	Georgia	37,350,935	110,817,688	34%
20	Louisiana	20,725,762	62,705,235	33%
21	Wyoming	3,923,559	11,871,324	33%
	United States	1,478,125,601	4,566,546,439	32%
22	Rhode Island	5,721,294	17,691,007	32%
23	Ohio	52,608,996	162,989,017	32%
24	Missouri	21,262,266	67,869,856	31%
25	Maine	6,713,406	22,271,656	30%
26	Wisconsin	27,927,292	93,060,447	30%
27	lowa	12,104,560	40,374,612	30%
28	Pennsylvania	56,667,875	189,944,661	30%
29	California	202,031,327	684,555,613	30%
30	New Jersey	48,861,330	169,488,417	29%
31	Kentucky	18,202,554	63,752,277	29%
32	Connecticut	21,754,343	78,764,528	28%

Rank	State	General Sales Tax Revenues (\$ thousand)	Total Tax Revenues (\$ thousand)	Share of Total Taxes
33	Illinois	50,781,413	184,710,133	27%
34	North Dakota	2,915,870	10,644,167	27%
35	Minnesota	29,374,474	111,253,843	26%
36	Alabama	14,225,365	54,187,025	26%
37	Colorado	14,284,215	55,612,129	26%
38	West Virginia	7,422,603	29,287,501	25%
39	Oklahoma	12,136,621	49,813,628	24%
40	North Carolina	32,193,743	132,858,637	24%
41	Maryland	21,586,188	92,929,547	23%
42	Massachusetts	27,221,101	127,275,565	21%
43	Virginia	22,022,300	110,073,681	20%
44	New York	71,941,602	368,603,508	20%
45	Vermont	2,002,745	14,596,442	14%
46	Alaska	0	19,763,205	0%
47	Delaware	0	17,953,366	0%
48	Montana	0	13,335,232	0%
49	New Hampshire	0	14,386,003	0%
50	Oregon	0	46,102,999	0%

#### c. Corporate Income Taxes

Corporate income taxes make up a small but growing share of total state tax collections. In 2002, states collected \$25 billion through the corporate income tax. In just six years this figure had more than doubled, to \$51 billion in 2008, growing almost five times as fast as the baseline. The run-up to the recession did see a decline in the rate of growth of corporate income tax revenue; that also should have been a signal to state budget analysts to ratchet down revenue growth predictions.



Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference
1	Rhode Island	28,273	145,866	416%
2	Kansas	121,931	528,011	333%
3	lowa	88,310	347,248	293%
4	Alaska	269,273	981,673	265%
5	Connecticut	149,454	534,201	257%
6	Utah	110,989	394,638	256%
7	North Dakota	49,990	161,925	224%
8	New Mexico	124,327	354,588	185%
9	Massachusetts	812,257	2,179,956	168%
10	Louisiana	264,419	703,196	166%
11	New Jersey	1,101,296	2,819,906	156%
12	Virginia	308,554	787,229	155%
13	Idaho	76,769	190,194	148%
14	Colorado	205,217	507,986	148%
15	West Virginia	220,158	538,839	145%
16	Oregon	196,257	477,113	143%
17	Maine	77,366	184,515	138%
18	Montana	68,173	161,713	137%
19	Vermont	37,306	84,783	127%
20	Arizona	346,280	784,511	127%
21	Illinois	1,383,823	3,115,604	125%
22	New York	2,257,935	5,037,830	123%
23	California	5,333,036	11,849,097	122%
24	Nebraska	107,628	232,852	116%
25	Oklahoma	173,701	360,065	107%
26	Maryland	359,420	735,324	105%
	United States	25,123,137	50,688,869	102%
27	South Carolina	159,837	320,378	100%
28	Hawaii	52,640	105,294	100%
29	Tennessee	502,977	1,005,880	100%
30	Mississippi	195,814	384,643	96%
31	Minnesota	533,901	1,040,479	95%
32	Wisconsin	445,016	863,088	94%
33	Arkansas	176,874	342,529	94%
34	Pennsylvania	1,198,438	2,191,420	83%
35	Florida	1,218,864	2,208,600	81%
36	North Carolina	668,124	1,206,412	81%
37	Kentucky	302,129	533,630	77%
38	South Dakota	40,547	69,879	72%
39	Georgia	568,080	943,042	66%
40	New Hampshire	377,313	614,794	63%
41	Alabama	322,636	524,808	63%
42	Indiana	709,412	909,494	28%
43	Missouri	300,459	384,010	28%

Table	Table 10: Individual State Corporate Income Tax Revenue Growth, 2002–2008					
Rank	State	2002 Revenues (\$ thousand)	2008 Revenues (\$ thousand)	Difference		
	Baseline	N/A	N/A	25%		
44	Delaware	251,643	308,676	23%		
45	Nevada	0	0	0%		
46	Texas	0	0	0%		
47	Washington	0	0	0%		
48	Wyoming	0	0	0%		
49	Ohio	761,050	754,633	-1%		
50	Michigan	2,065,241	1,778,317	-14%		

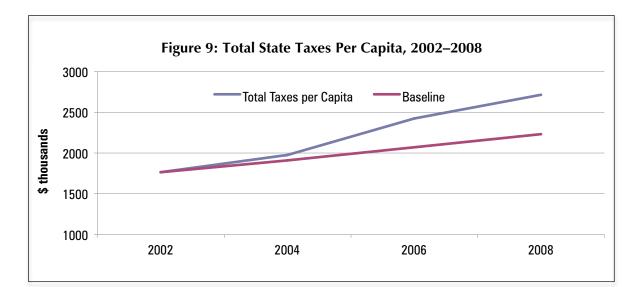
Rank	State	Corporate Income Tax	Total Tax Revenues	Share of Total
		Revenues (\$ thousand)	(\$ thousand)	Taxes
1	New Hampshire	3,410,794	14,386,003	24%
2	Alaska	4,021,705	19,763,205	20%
3	Delaware	1,833,038	17,953,366	10%
4	New Jersey	15,824,895	169,488,417	9%
5	West Virginia	2,658,288	29,287,501	9%
6	California	61,056,038	684,555,613	9%
7	Massachusetts	10,776,602	127,275,565	8%
8	Tennessee	5,670,970	69,705,304	8%
9	Michigan	13,107,211	163,129,572	8%
10	Illinois	14,590,849	184,710,133	8%
11	Indiana	5,848,643	88,778,487	7%
12	Pennsylvania	12,363,946	189,944,661	7%
	United States	273,559,657	4,566,546,439	6%
13	New York	23,648,398	368,603,508	6%
14	Kentucky	4,055,058	63,752,277	6%
15	North Dakota	650,084	10,644,167	6%
16	Arizona	4,623,880	75,807,070	6%
17	North Carolina	7,755,541	132,858,637	6%
18	Montana	772,342	13,335,232	6%
19	Florida	12,729,374	225,564,785	6%
20	New Mexico	1,763,391	31,676,966	6%
21	Wisconsin	5,030,895	93,060,447	5%
22	Minnesota	5,997,743	111,253,843	5%
23	Mississippi	2,082,498	39,439,927	5%
24	Oregon	2,428,395	46,102,999	5%
25	Alabama	2,843,868	54,187,025	5%
26	Kansas	2,097,841	41,066,437	5%
27	Utah	1,734,718	34,075,438	5%
28	Nebraska	1,293,209	26,037,509	5%
29	South Dakota	389,182	7,929,849	5%
30	Idaho	991,353	20,528,822	5%
31	Maryland	4,479,411	92,929,547	5%

Table	Table 11: Individual State Corporate Income Tax Share of Total Tax Revenue, 2008				
Rank	State	Corporate Income Tax Revenues (\$ thousand)	Total Tax Revenues (\$ thousand)	Share of Total Taxes	
32	Louisiana	3,014,159	62,705,235	5%	
33	Georgia	5,110,191	110,817,688	5%	
34	Connecticut	3,443,050	78,764,528	4%	
35	Rhode Island	773,095	17,691,007	4%	
36	Maine	972,416	22,271,656	4%	
37	Ohio	7,103,339	162,989,017	4%	
38	Colorado	2,405,599	55,612,129	4%	
39	Arkansas	1,886,925	44,379,065	4%	
40	Virginia	4,195,200	110,073,681	4%	
41	Oklahoma	1,806,169	49,813,628	4%	
42	lowa	1,461,937	40,374,612	4%	
43	South Carolina	1,706,201	51,467,058	3%	
44	Vermont	464,365	14,596,442	3%	
45	Missouri	2,067,139	67,869,856	3%	
46	Hawaii	619,712	30,434,052	2%	
47	Nevada	0	37,034,612	0%	
48	Texas	0	242,880,197	0%	
49	Washington	0	106,372,436	0%	
50	Wyoming	0	11,871,324	0%	

#### d. Taxes Per Capita

Across the nation, state total tax collections averaged \$1,862 for every man, woman and child in 2002. In just six years, that figure had risen to \$2,574, an increase of more than \$700 for every citizen (which means an average roughly \$2,000 per household increase in state taxes). This increase of 34% is well above the 25% baseline.

Obviously, not every dollar of a state's total tax collections is paid directly by residents. The biggest increase in per capita collections was in states with significant natural resources that benefited from higher prices for oil, gas and other minerals. But demand for state services should roughly align with the rate of growth in population and the economy, unless the scope of government services is expanding as well. Since states were largely providing the same services in 2008 as they were in 2002, the growth in per capita tax collections represents higher costs for the same services, or surplus revenue. The magnitude of the increase—jumping by a third in just six years—is an indication of just how much costs were increasing or surplus revenue was flowing into the states' coffers.



# Table 12: Individual State Total Taxes Per Capita Growth, 2002–2008

Rank	State	2002 Total Taxes Per Capita	2008 Total Taxes Per Capita	Difference
1	Alaska	1,692	12,276	626%
2	North Dakota	1,762	3,604	105%
3	Wyoming	2,194	4,070	86%
4	Vermont	2,463	4,095	66%
5	New Jersey	2,134	3,526	65%
6	Montana	1,586	2,541	60%
7	Louisiana	1,641	2,495	52%
8	New York	2,258	3,354	49%
9	Connecticut	2,610	3,818	46%
10	Massachusetts	2,306	3,372	46%
11	New Mexico	1,956	2,845	45%
12	Hawaii	2,748	3,996	45%
13	Kansas	1,770	2,555	44%
14	California	2,214	3,193	44%
15	Pennsylvania	1,795	2,581	44%
16	Idaho	1,693	2,397	42%
17	Indiana	1,656	2,339	41%
18	Maryland	1,983	2,789	41%
19	Mississippi	1,647	2,304	40%
20	Texas	1,316	1,836	40%
21	Illinois	1,784	2,472	39%
	United States	1,860	2,574	38%
22	Tennessee	1,345	1,857	38%
23	Arkansas	1,910	2,637	38%
24	Maine	2,029	2,797	38%
25	Nebraska	1,731	2,371	37%
26	West Virginia	1,971	2,689	36%
27	Arizona	1,554	2,109	36%
28	Virginia	1,752	2,369	35%
29	Alabama	1,451	1,960	35%

Table 12: Individual State Total Taxes Per Capita Growth, 2002–2008				
Rank	State	2002 Total Taxes Per Capita	2008 Total Taxes Per Capita	Difference
30	lowa	1,705	2,295	35%
31	Oklahoma	1,732	2,329	34%
32	Minnesota	2,634	3,509	33%
33	North Carolina	1,867	2,470	32%
34	Rhode Island	1,989	2,628	32%
35	Washington	2,081	2,740	32%
36	Oregon	1,466	1,920	31%
37	Ohio	1,763	2,296	30%
38	Nevada	1,815	2,352	30%
39	Florida	1,517	1,956	29%
40	Colorado	1,536	1,980	29%
41	Utah	1,695	2,172	28%
42	South Dakota	1,283	1,643	28%
43	South Carolina	1,482	1,887	27%
44	Delaware	2,692	3,357	25%
45	Wisconsin	2,171	2,681	23%
46	Kentucky	1,948	2,356	21%
47	Missouri	1,539	1,855	21%
	Baseline	N/A	N/A	20%
48	Georgia	1,609	1,877	17%
49	New Hampshire	1,488	1,716	15%
50	Michigan	2,175	2,477	14%

Even if each tax dollar isn't directly paid by a resident, the per capita measurement is a good proxy for the resources available to state governments to meet their obligations. It is clear that over this seven-year period, states collected far more in taxes than was necessary to meet their needs.

A prudent course for state governments would have been to systematically cut their taxes during this period of strong economic growth while controlling the growth in the cost of services. In doing so, they could have kept their per capita tax collections relatively stable. Because they didn't do this, their budgets are now based on a level of per capita tax collection that is unsustainable during an economic downturn.

It defies common sense to spend today what you won't have tomorrow. The economic growth from 2002 to 2008 pumped staggering sums of new money into state government coffers. As with economic booms in the past, state governments acted as if the good times would never end. But they did.